Chapter 1: Changes in Revenue

Table 1.1: In the past year, which phrase best describes your college's experience, in terms of overall college revenues from all sources?

	Revenue has decreased	Revenue has remained about the same	Revenue has increased
Entire Sample	36.36%	37.88%	25.76%

Table 1.2: In the past year, which phrase best describes your college's experience, in terms of overall college revenues from all sources? Broken Out by Country

Country	Revenue has decreased	Revenue has remained about the same	Revenue has increased
United States	36.51%	38.10%	25.40%
Canada	33.33%	33.33%	33.33%

Table 1.3: In the past year, which phrase best describes your college's experience, in terms of overall college revenues from all sources? Broken Out by Type of College

Type of College	Revenue has decreased	Revenue has remained about the same	Revenue has increased
Community College	52.63%	31.58%	15.79%
4-Year Degree	29.41%	52.94%	17.65%
MA or PHD Granting	30.43%	34.78%	34.78%
Research University	28.57%	28.57%	42.86%

Table 1.4: In the past year, which phrase best describes your college's experience, in terms of overall college revenues from all sources? Broken Out by Public or Private Status

Public or Private Status	Revenue has decreased	Revenue has remained about the same	Revenue has increased
Public	55.56%	27.78%	16.67%
Private	13.33%	50.00%	36.67%

Table 1.5: In the past year, which phrase best describes your college's experience, in terms of overall college revenues from all sources? Broken Out by Total Student Enrollment

Student Enrollment	Revenue has decreased	Revenue has remained about the same	Revenue has increased
Less than 1,500	23.81%	57.14%	19.05%
1,500 to 4,000	29.17%	37.50%	33.33%
More than 4,000	57.14%	19.05%	23.81%

Table 1.6: What has been the percentage change in your college's revenues over the past year, from the 2010-11 to the 2011-12 academic year?

	Mean	Median	Minimum	Maximum
Entire Sample	1.33	1.50	-20.00	18.00

Table 1.7: What has been the percentage change in your college's revenues over the past year, from the 2010-11 to the 2011-12 academic year? Broken Out by Country

Country	Mean	Median	Minimum	Maximum
United States	1.65	1.00	-14.00	18.00
Canada	-4.47	2.60	-20.00	4.00

Table 1.8: What has been the percentage change in your college's revenues over the past year, from the 2010-11 to the 2011-12 academic year? Broken Out by Type of College

Type of College	Mean	Median	Minimum	Maximum
Community College	2.11	2.00	-13.00	18.00
4-Year Degree	-1.08	0.00	-10.00	4.00
MA or PHD Granting	3.10	2.50	-20.00	18.00
Research University	-0.08	0.50	-14.00	10.00

Table 1.9: What has been the percentage change in your college's revenues over the past year, from the 2010-11 to the 2011-12 academic year? Broken Out by Public or Private Status

Public or Private Status	Mean	Median	Minimum	Maximum
Public	0.37	0.00	-20.00	18.00
Private	2.78	2.00	-10.00	13.00

How do you expect state funding to develop over the next three years? Do you expect it to increase or decrease? By how much? For what reasons?

1. Level, it is frozen at 2009 level
2. Stagnant or decrease, decline per student
3. Funding from the state is likely to decrease to a point which makes it irrelevant
4. It may increase via FTE funding
5. Remain the same, but decrease per student. The state must address PK-12, Medicaid, and prisons.
6. Decrease
7. Expect it to decrease by additional 8% unless state revenues increase. Wyoming is dependent on energy resources and the price of natural gas has been very low.
8. Increase, but slowly and in line with the recovery
9. Expect state funding to continue to decrease. State revenues are down and there are other competing demands for funds.
10. It will continue to decrease. State tuition aid is going to more students without sufficient increase. Moreover, SAP has been greatly tightened.
11. Increase 2-3% per year. State budget is rebounding and education is a state priority.
12. Flat funding - political stalemate
13. State funding will decrease
14. Decrease, primarily Cal Grant funding for low to middle-income students
15. Same
16. It should increase due to demographics coming in who are eligible to the funding (scholarships)
17. Decrease by no less than 5% due to budget pressures and an unwillingness to re-invest in public higher education
18. Decrease by 10%
19. Continue to decrease. Many money management problems with pension funds. It is not likely to return to previous levels in foreseeable future.
20. Decrease
21. State funding will decrease by a few percentage points
22. Decrease about 10%
23. It will be flat
24. For the foreseeable future, including the next three years, the trend of decreasing state support for higher education is expected to continue
25. Decrease. I'm not sure how much, but the governor has promised decreased funding for education.
26. State funding should remain flat. However, we are also funded by county; expectation is that this money will decrease.
27. Decrease by at least 10%
28. We expect it to increase by about 20% due to priorities on education and increased economic gains in the state
29. Student aid funding will, at best, remain stagnant
30. Decrease because of the economy
31. Decrease by 5-10%
32. State support over the next three years will likely decrease or remain flat
33. State funding will continue to decrease because of the economy
34. Decline
35. Slowly decrease. Our drop in enrollment/revenue results in a future drop in state funding.
36. Revenue of the state will continue to drop a small percentage each year. The overall state budget is in trouble, impacting the state universities.
37. I expect the actual dollars from the state to increase as a result the current sales tax revenue projections.
38. However, due to the increase in enrollments statewide, the dollars per student enrolled will continue to decline.
39. Decrease by 2 to 3% per year
40. We expect it to remain constant in terms of amount and fall in terms of percentage of revenue
41. We expect a decline in percentage, but the total dollars should remain flat

Chapter 4: Sales of College Services

Table 4.1: How much revenue accrues to the college from summer and sports camps? (in $US)

	Mean	Median	Minimum	Maximum
Entire Sample	55850.00	0.00	0.00	400000.00

Table 4.2: How much revenue accrues to the college from summer and sports camps? Broken Out by Country (in $US)

Country	Mean	Median	Minimum	Maximum
United States	65705.88	0.00	0.00	400000.00
Canada	0.00	0.00	0.00	0.00

Table 4.3: How much revenue accrues to the college from summer and sports camps? Broken Out by Type of College (in $US)

Type of College	Mean	Median	Minimum	Maximum
Community College	3400.00	0.00	0.00	15000.00
4-Year Degree	0.00	0.00	0.00	0.00
MA or PHD Granting	100000.00	100000.00	0.00	200000.00
Research University	100000.00	0.00	0.00	400000.00

Table 4.4: How much revenue accrues to the college from summer and sports camps? Broken Out by Public or Private Status (in $US)

Public or Private Status	Mean	Median	Minimum	Maximum
Public	37909.09	0.00	0.00	400000.00
Private	77777.78	0.00	0.00	200000.00

Table 4.5: How much revenue accrues to the college from summer and sports camps? Broken Out by Total Student Enrollment (in $US)

Student Enrollment	Mean	Median	Minimum	Maximum
Less than 1,500	28857.14	0.00	0.00	200000.00
1,500 to 4,000	51500.00	0.00	0.00	200000.00
More than 4,000	133333.33	0.00	0.00	400000.00

Table 4.6: How much revenue accrues to the college from rental of college facilities? (in $US)

	Mean	Median	Minimum	Maximum
Entire Sample	206912.65	10625.00	0.00	1016000.00

Table 4.7: How much revenue accrues to the college from rental of college facilities? Broken Out by Country (in $US)

Country	Mean	Median	Minimum	Maximum
United States	182705.88	5000.00	0.00	1000000.00
Canada	344084.33	16250.00	3.00	1016000.00

Table 4.8: How much revenue accrues to the college from rental of college facilities? Broken Out by Type of College (in $US)

Type of College	Mean	Median	Minimum	Maximum
Community College	160200.00	1000.00	0.00	500000.00
4-Year Degree	4063.25	1.50	0.00	16250.00
MA or PHD Granting	231571.43	50000.00	0.00	1016000.00
Research University	425000.00	350000.00	0.00	1000000.00

Table 4.9: How much revenue accrues to the college from rental of college facilities? Broken Out by Public or Private Status (in $US)

Public or Private Status	Mean	Median	Minimum	Maximum
Public	319727.55	100000.00	0.00	1016000.00
Private	69027.78	5000.00	0.00	400000.00

Table 4.10: How much revenue accrues to the college from rental of college facilities? Broken Out by Total Student Enrollment (in $US)

Student Enrollment	Mean	Median	Minimum	Maximum
Less than 1,500	59607.57	3.00	0.00	400000.00
1,500 to 4,000	262100.00	100000.00	0.00	1016000.00
More than 4,000	366666.67	100000.00	0.00	1000000.00